



ANNUAL REPORT 2016-2017

EDUCATION  for HOPE

LETTER FROM THE CHAIR

Dear Ambassadors of Hope,

Thanks to your support, Education for Hope has accomplished a tremendous amount while remaining a volunteer run organization. Being small and nimble, we have successfully overcome numerous challenges - from Byzantine customs formalities and rutted rural roads to the Ebola crisis and mudslides - to install and renovate schools, deliver books to empty libraries, and supply first time schoolchildren with needed supplies. And that is just the beginning.

By the end of 2017, we had completed and furnished the RoTumba primary school in a rural village in Sierra Leone. The school now has an enrollment of 120 children and two teachers. We installed a wall around the Kelley Vocational School in Hastings to protect the school's students and assets. We provided over 38,000 books to libraries, schools, colleges, and other institutions of learning. We provided over 15 teachers with teaching resources and over 250 children with school supplies. And importantly, we started the last phase of the Three Communities Primary School that will serve, for the first time, 150 children using a simple blueprint that we intend to use for future school projects.

We continue to focus our operations in rural communities in Sierra Leone, which are often not in the national conversation. Sierra Leone remains one of the poorest countries in West Africa and its already fragile economy was devastated by the Ebola virus and mudslides. The rural communities were hit the hardest, and illiteracy was one of the key factors that led to the wild spread of the virus.

Although the literacy rates in the rural areas remains very low, the communities' leaders are well-aware of the need for education and seek us out. We partner with them - providing expertise and materials, while they supply the land and labor. This co-investment approach gives the community a direct stake in its new schools, making them a source of pride for the community, and ensures the community's support for all boys and girls to attend.

Without the dedication of our board and staff, EFH would not have been in the position that it is in today and accomplished so much with limited resources. We are out to prove that a six classroom school, with a well, toilets, and furniture, can be built for less than \$50,000!

The children of Sierra Leone need your help. They have endured so much, and together we can create a brighter future for them with ladders of opportunities and endless possibilities - education is a lasting gift that will help generations lead a better life.

Your continued support and donation are critical and allow Education for Hope to fulfil its mission.

Thank you for your investment.

Sincerely,



Paul Brinkman
Chair, Board of Directors

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1 | MISSION AND VISION STATEMENT

MISSION STATEMENT

The Mission of Education for Hope is to improve the quality of life and end generational cycles of poverty by empowering the children of Sierra Leone with the tools and resources to be able to read and write, and thus have the ability to chart their own destiny.

VISION STATEMENT

Through sustainable partnerships we will work with local communities in Sierra Leone under a co-investment approach to catalyze a strong primary educational beginning including building and renovating schools, providing school supplies, and providing books for libraries. Within two decades we will build or renovate 500 schools equipped with libraries, provide 10,000 backpacks with school supplies to primary school children, and provide libraries with 1,000,000 books.



Prospective School Children of Rogbomtama, Mabane, and Mamana villages

2 | CORE VALUES

Partnership – Committed to collaborating with governmental and non-governmental institutions, individuals, and organizations that share our values.

Accountability – All receipts and expenditures will be accounted for.

Integrity – All ambassadors of the organization are required to follow the by-laws at all times and are held to the highest ethical standards in executing their duties.

Transparency – All donations and money raised will be used for their intended purposes and not for personal gain.

3 | PROGRAMS

We currently have two programs: Building and Renovating Schools and Educational Resources.

BUILDING AND RENOVATING SCHOOLS

One of the most significant barriers to education for school-age children in low-income countries is lack of access to school buildings, particularly in the most socially and economically disadvantaged communities. Where school buildings exist in rural and remote communities, they are usually very far from the homes; have significant infrastructural limitations, such as overall poor condition, walls of mud bricks, and thatched roofs; and lack of basic amenities such as latrines, tables and chairs, and chalkboards.

The overall objective of this program is to expand access to and improve the infrastructure of school buildings in those communities most in need in Sierra Leone, through renovation and construction of school buildings.

Sierra Leone is a country at a crossroads, and Education for Hope is working in cooperation with governmental and non-governmental entities to continuously form new partnerships with interested communities to provide the material necessary to increase access to and improve the infrastructure of school buildings.



Adding zinc roof to the Three Communities Primary School

EDUCATIONAL RESOURCES

This program has two ongoing focuses:

1. Increasing school supplies in primary and secondary schools

By supplying school materials to primary school children, we aim to reduce the barriers that adversely impact primary school enrollment and to increase the retention rate of school age students in Sierra Leone.

In Sierra Leone, Education for Hope provides the most financially disadvantaged students with supplies, such as backpacks, pens, pencils, erasers, crayons, uniforms, and notepads.

This initiative reduces the financial burden on poor families who send their children to school.

2. Increasing access to learning materials in Sierra Leone's public libraries.

The overall aim is to improve access to teaching and learning materials by supplying learning materials to Sierra Leone's public libraries, to enable the libraries to be used as access points and community-based centers.

In Sierra Leone, Education for Hope partners with the Sierra Leone Library Board, teachers, academic institutions, and community members to conduct needs assessments and to determine the best way to support communities that promote literacy and lifelong learning.



Sport packs filled with school supplies for primary and secondary school children

4 | 2016 AND 2017 ACHIEVEMENTS AND HIGHLIGHTS

Sierra Leone is recovering from the mudslide and Ebola outbreak that left approximately 14,124 confirmed cases and 3,931 deaths. Education for Hope continues to build on its success, as a result, we achieved the following objectives.

- ✦ Completed the fence around the Kelley Vocational Secondary School perimeter
- ✦ Held a board retreat to discuss strategic initiatives and strengthen relationships among board members and staff
- ✦ Completed Phase II of the Three Communities Primary School in Rogbomtama village
- ✦ Held two successful fundraising events
- ✦ Enrolled in the Federal Combined Federal Campaign (CFC)
- ✦ Increased our board capacity by recruiting talented and dedicated board directors and volunteer staff
- ✦ Engaged the Sierra Leone Ministry of Science and Technology on various educational initiatives
- ✦ Used various technological applications and platforms to create a presence on the Web, improve collaborations amongst staff and board, and protect assets
- ✦ Accepted into Paypal Giving Fund and Amazon Smile programs
- ✦ Migrated donor's information into Salesforce CRM platforms

5 | 2018 GOALS AND OBJECTIVES

- ✦ Complete the final phase of the Three Communities Primary School Project
- ✦ Review and streamline our programs to effectively provide deliverables with lasting impact
- ✦ Forge partnerships with organizations that share our vision and core values
- ✦ Develop and implement an effective volunteer program
- ✦ Create specific projects and align capacities to complete them
- ✦ Align programs with government funded and assisted schools
- ✦ Recruit additional board members
- ✦ Develop fundraising strategies to include foundations and corporations
- ✦ Hold a board retreat to discuss the strategy plan and review the previous year activities and develop goals and objectives

6 | FINANCIAL OVERVIEW

TABLE 1 STATEMENT OF POSITION AS OF DECEMBER 31, 2017

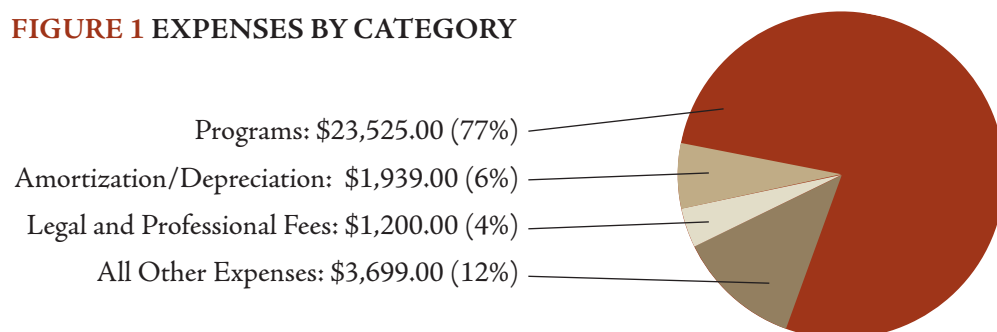
ASSETS	DEC 31, 2017	DEC 31, 2016
Current Assets		
Bank Accounts		
Business Checking Account	\$13,897.42	\$8,057.54
Accounts Receivable (A/R)	\$329.98	\$464.98
Total Current Assets	\$14,227.40	\$8,522.52
Total Assets	\$14,227.40	\$8,522.52
LIABILITIES & EQUITY	DEC 31, 2017	DEC 31, 2016
Liabilities		
Current Liabilities		
Accrued Expenses	\$385.02	\$2,020.00
Total Current Liabilities	\$385.02	\$2,020.00
Total Liabilities	\$385.02	\$2,020.00
Equity		
Opening Balance Equity	\$6,502.52	\$7,298.09
Retained Earnings	–	–
Net Operating Revenue	\$7,339.86	(\$795.57)
Total Equity	\$13,842.38	\$6,502.52
Total Liabilities & Equity	\$14,227.40	\$8,522.52

TABLE 2 STATEMENT OF CASH FLOWS AS OF DECEMBER 31, 2017

OPERATING ACTIVITIES	DEC 31, 2017	DEC 31, 2016
Net Revenue	\$6169.86	(\$795.57)
Adjustments to reconcile Net Revenue to Net Cash provided by operations:		
Accounts Receivable (A/R)	(\$329.98)	\$210.01
Accounts Payable (A/P)		\$514.95
Net cash provided by operating activities	\$5,839.88	(\$70.61)
FINANCING ACTIVITIES	DEC 31, 2017	DEC 31, 2016
Cash at Beginning of Period	\$ 8,057.54	\$8,128.15
Net cash increase for period	\$13,897.42	\$8,057.54
Cash at end of period	\$13,897.42	\$8,057.54

TABLE 3 STATEMENT OF ACTIVITIES AS OF DECEMBER, 2017

REVENUE/EXPENDITURES	DEC 31, 2017	DEC 31, 2016
Revenue		
Non-Profit Revenue	\$25,471.12	\$11,158.74
Other Primary Revenue	\$7,898.11	–
Accrued Donation	\$329.98	–
In-Kind Donations	\$1,939.38	\$40.00
Miscellaneous Revenue	\$191.85	–
Total Revenue	\$35,830.44	\$11,198.74
Direct Expenditures		
Building and Renovating Schools Program	\$22,354.99	\$8,950.00
Program Tools & Supplies	\$0.00	\$423.99
Office/General Administrative Expenditures	\$1,200.00	\$1,150.00
Cost of Program	\$23,554.99	\$10,523.99
Program Office Rent	\$200.00	\$250.00
Total Direct Expenses	\$23,754.99	\$10,773.99
Gross Revenue	\$12,075.45	\$424.75
Indirect Expenditures		
Advertising & Marketing	\$426.41	\$141.71
Bank Charges & Fees	\$108.15	\$117.00
Depreciation and Amortization	\$1,939.38	\$40.00
Domain Registration/Web Hosting	\$374.09	\$96.13
Leasing Expenses	\$141.40	\$122.80
Legal & Professional Services	\$895.00	\$600.00
Office Supplies & Software	\$528.31	–
Miscellaneous Expenses	\$131.00	\$102.68
Miscellaneous Expenses	\$191.85	–
Total Indirect Expenditures	\$4,735.59	\$1,220.32
Net Operating Revenue	\$7,339.86	\$9,553.67
Net Revenue	\$7,339.86	\$9,553.67

FIGURE 1 EXPENSES BY CATEGORY

NOTES

1. Nonprofit revenue for 2017 included restricted donation in the amount of \$17,354.99 for the Kelley Vocational School project.
2. Other primary revenue are funds raised through the Education For Hope (EFH) bi-annual fundraising events, board member and staff contributions, the Combined Federal Campaign (CFC), and online and offline donation solicitations.
3. In-kind donations comprise food and drink for the fundraisers.
4. Accrued revenue is related to donations made on Facebook in December for \$315.00 and PayPal for \$14.98, but were not received/posted to the bank account by December 31, 2017; these donated amounts were deposited into the bank account in January 2018.
5. Large donors (\$500.00 and above) include:
 - a. Mr. Sylvanus Davies \$14,252.00
 - b. Mr. & Mrs. P. Brinkman \$2,500.00
 - c. The Lewis Foundation \$2,000.00
 - d. Mr. & Mrs. Jalloh \$636.00
 - e. Mr. Amadu Forna \$500.00
 - f. Ms. Valerie Frame \$500.00
 - g. Scarlet Haven Residential Services \$500.00
6. Donations from the CFC amounted to \$1,025.00 and were accounted for as part of the unrestricted nonprofit revenue.
7. Program expenses of \$22,354.99 were disbursed during 2017, of which \$17,354.99 were restricted funds allocated to the Kelly School fence project, which was completed in 2017; and \$5,000 was allocated to the Three Communities Primary School project in Rogbomtama village.
8. Office/General and Administrative Expenditures included the Program Manager's stipend in Sierra Leone and office-related expenses of \$100 per month, for a total of \$1,200 yearly.
9. The amount of \$600.00 was accrued as professional fees for the preparation of 2017 tax returns. Progress Summary Report of the Three Communities Primary School in Rogbomtama village:
 - a. In 2012, the Board approved \$35,000 for the Three Communities Primary School project
 - b. Year-to-date, \$30,650 has been disbursed for project-related expenses
 - c. Projected to spend \$5,760 in 2018 to complete the physical structure of the school, which will bring the total cost of the project to \$35,910, resulting in \$1,410.00 over budget (approximately 4%). We did not account for inflation or exchange rate fluctuations when the budget was completed.
 - d. Furniture (table, chairs, drawers/cupboards), library amenities, and related items were not part of the school construction budget, and \$4,184 is projected to be spent on furniture and related expenses.
 - e. Of the \$4,184.00 allocated for furniture, \$738.00 will be used to procure additional furniture to replace worn-out furniture for the RoTumba Primary school. Based on the final expenditure projection, it will cost EFH approximately \$39,856 to build the school and outfit it with furniture, i.e., six classrooms, an office, and a library.

7 | LEADERSHIP TEAM

Education for Hope is a 100% volunteer-run organization, and all donations go directly to our operations. Many thanks to our board of directors and management team for their dedication, sacrifice, and financial contributions. Without you, Education for Hope would not have accomplished so much with so little.

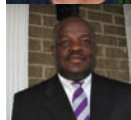
8.1 BOARD OF DIRECTORS



Paul Brinkman



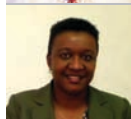
Dr. Jindra Cekan



Sylvanus Davies



Idrissa Kamara



Annette Koroma



Vanessa Maddox



Aaron Magezi



Dr. Pearl Maxwell



Andrena Sawyer

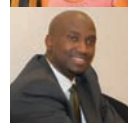


Bariatu Smith

8.2 LEADERSHIP TEAM



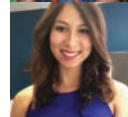
Virginia Bourgeois



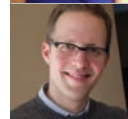
Momodu Jalloh



Adama Kalokoh



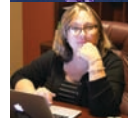
Andrea Portillo Medeiros



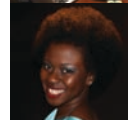
Jon Raedeke



Jerry Sevalie



Suzanne Snurpus



Anita Thompson

8 | DONORS AND SUPPORTERS

Thanks to our donors and supporters. Without your financial support we would not have been able to achieve our mission. We are counting on your continuous support; together, we are changing lives and giving hope to the children of Sierra Leone to achieve their dreams.

FOUNDATIONS

The Lewis Foundation

INDIVIDUALS

Marie Austin	Halima Kamara	Fontella Pankey
Jacqueline Ayo-Davies	Idrissa Kamara	Marilyn Park
Sulaiman Bah	Salamatu Kamara	Gary Proie
Hassan Bangura	Ahmed Kandeh	Jon Raedeke
Bernard Ben-Carew	Umu Khan	Mariama Saccoh
Robin Bilger	Karen Kirby	Ibrahim Savage
Virginia Bourgeois	James Koroma	Regina Sawyer
Paul Brinkman	Mabinty Koroma	Nancy Scibek
Maimuna Burnette	Patrick Koroma	Terry and Patricia Scott
Patrick Byrne	Jinah Koroma-Mansaray	Sarrah Sesay
Rex Campbell	Rachael Kuyembah	Thucuma Sise
Blanca Castillo	Deborah Ladson	Margaret Smith
Jindra Cekan	Faminda Lake	Bariatu Smith
Tara Clark	Jane Lebbie	Scott Snurpus
Wilveta Clark	Randolph Leigh	Veronica Speight
Ebenezer Dadzie	Shanitra Leslie	Christine Stout
Lango Deen-Sankoh	Aicha Mack	Steve Swaray
Cyrus Demby	Alvar Mansakahn	Adeola Taiwo
Dorothy Ford	Yolanda Marquez	Beth-Ann Telford
Amadu Forna	Roxane Martin	Joseph Tommy
Valerie Frame	Willie Maxwell	Denise Toran
Kanitha Gibson	George McDonald	Lynda Toth
Christopher Goldson	Bobbie Mckoy	Bill Trac
Angela Haythe	Stacey McLaughlin	Masaio Turay
Larry Higgs	Violet Mcneirney	Fred Van Der Meulen
Clinton Howard	Carolyn Mitchell	Geraldine Vass
Isata Jalloh	Regina Mitchell	Delores Vaughn
Mariama Jalloh	Abdul Mustapha	Georgianna Weah
Momodu Jalloh	Rachel Ndungu	Grace Wens
Sulaiman Jalloh	Enow Nsemanyu	Roland Whitehurst
Harriet Johnson	Gloria Nwasiuko	Chernoh Wurie
Garnett Joyce	Mark OCallahan	

9 | HOW YOU CAN HELP

DONATIONS

Donate with a credit card via our website (www.educationforhope.org) or send us a check to: P.O. Box 6181, Woodbridge, VA 22193.

VOLUNTEER

You can volunteer your time and resources by assisting with coordinating and executing many administrative functions, such as fund-raising initiatives, administrative tasks, logistics, communication and public relations, research, grant and proposal writing, and program development. For example:

Volunteer to speak at events.

Support us by attending our functions and activities.

SHARE

You can share what you learn about our cause and the children of Sierra Leone with others.

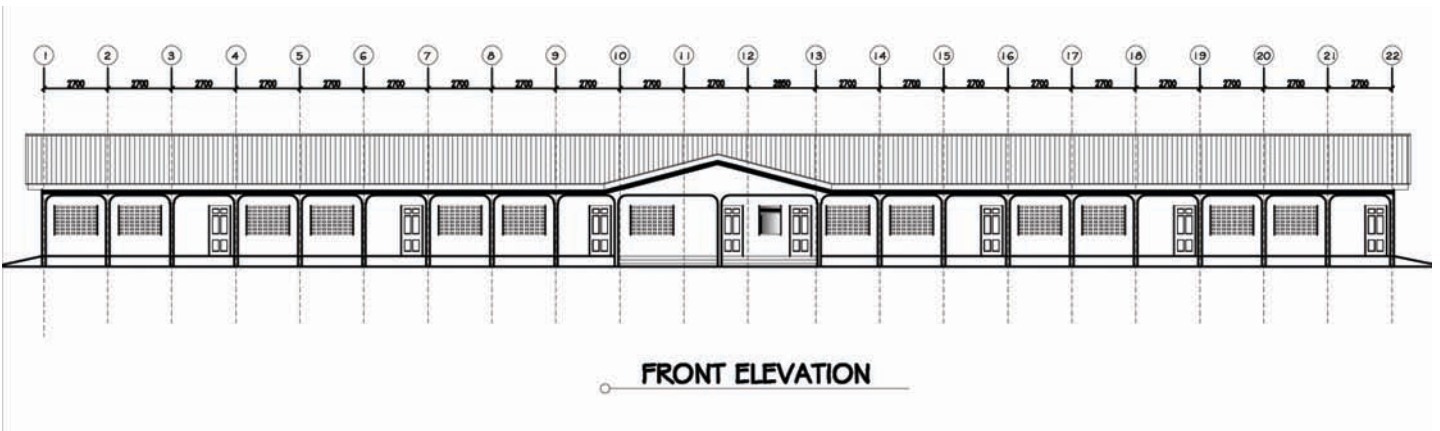
You can be an advocate in your personal and professional network.

All donations are tax-deductible.



Guests at our annual fundraising event

Three Communities Primary School Construction





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Send us an email: info@educationforhope.org



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